## ANNUAL REPORT 2019

THE CLARENCE

# sligo credit union

www.sligocu.ie

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#### **YOUR AGM 2019**

Notice is hereby given that the Annual General Meeting of Sligo Credit Union will take place on Tuesday, 10th December at 8.00pm at the Sligo Southern Hotel.

Jel hi Jove

Signed by John McGovern Secretary



#### **NOTICE OF ELECTIONS**

Elections will be held to fill two vacancies on the Board of Directors, 1 vacancy on the Board Oversight Committee and the position of Auditor.

Il hi Jove

Signed by John McGovern Secretary



## **AGM AGENDA**

Tuesday 10th December, 2019 | Sligo Southern Hotel

- **1.** The acceptance by the board of directors of the authorised representatives of members that are not natural persons.
- 2. Ascertainment that a quorum is present.
- 3. Adoption of Standings Orders.
- 4. Reading and approval (or correction) of the minutes of the last AGM.
- 5. Report of Directors.
- 6. Consideration of accounts.
- 7. Report of the Auditor.
- 8. Report of the Board Oversight Committee.
- **9.** Declaration of 0.25% Dividend, a 5% Rebate of Loan Interest for all loan classes except our 9.5% & 10.5% rates where we will pay a 10% loan interest rebate.
- **10.** Approval of Affiliation Fee of €0.90.
- 11. Amendments to the Standard Rules by the Credit Union. There have been 4 amendments made to the Standard Rules for Credit Unions relating to membership officers. These proposed amendments will be available on our website, in our offices and in detail at the AGM arising from the League AGM 2019.
- 12. Reports of the Committees.
- **13.** The Future of Your Credit Union: Discussion on new products, projects and building.
- **14.** Appointment of Tellers.
- 15. Election of Auditor.
- 16. Election to fill vacancies on the Board of Directors.
- 17. Any other business.
- **18.** Announcement of election results.
- **19.** Adjournment or close of meeting.

## **CHAIRMAN'S REPORT**



Peter Smith

Sligo Credit Union has had a very successful financial year in 2018/2019. Loans to members are almost €35 million and our assets total €81.3 million. Monthly approved lending has reached almost €2 million, with August 2019 exceeding this amount.

This is an outstanding achievement and is a direct result of you, our members, engaging with your Credit Union for your financial requirements. Our Lending Centre in Stephen Street, which opened in October 2018, has had a very positive impact on our engagement with borrowers and members. I, on behalf of the Board and staff of Sligo Credit Union, would like to thank you for your continued support. Full details of our financial accounts are included in this report for 2019.

#### Wine Street Credit Union Building

Over the past twelve months we have been dealing with a number of issues related to our building in Wine St. These issues have been both complex and challenging and relate to title, environmental, planning, legal and security and have now been resolved. We have been engaging with our contracted architects VHA (Vincent Hannon Architects) who have drawn up plans to our specifications for the refurbishment of the building. In November 2019 we will be in a position to select a building contractor to carry out the renovation and refurbishment and, when completed, will be a building in which members and staff can conduct business with privacy and comfort.

#### **Savings Cap**

Because of regulatory requirements and declining investment rates we have had to take the decision to reduce our savings cap to  $\in$ 20,000. This means that we will be unable to accept funds or savings to accounts over this amount. As you may be aware, our investment returns have decreased significantly over the past few years with interest rate on these investments close to 0% or below in some cases. We regret having to make this decision, however we will keep the matter under review into the future.

#### Levies on Credit Unions

Credit Unions in Ireland are subject to a number of levies, including an Industry Funding Levy. This levy was increased significantly earlier this year and was imposed despite intense lobbying by the Irish League of Credit Unions with the Department of Finance to have the increase mitigated. Lobbying also took place at local level when the executive of Chapter 19 Credit Unions, of which Sligo Credit Union is a member, lobbied local TDS and county councillors. All of these levies incur significant costs on Credit Unions and are akin to a tax on members loans and savings. You, as a member of Sligo Credit Union, can play your part in this lobbying by raising the issue with the general election candidates in the upcoming general election.

## New Products and Services in Sligo Credit Union

The coming year 2020 will be a very exciting time for Sligo Credit Union. We will finally move to our new premises in Wine St. in the 2nd quarter of the year, we will investigate increasing our maximum loan amount of €55,000, the introduction of a current account with a debit card, adding to our loan types and products and longer term lending.

Finally I would like to thank our management team and staff for their commitment to you, our

members. I would also like to thank our Volunteers, Board of Directors and Board Oversight Committee for their contribution over the past 12 months.

Happy Christmas and New Year to all our members.

?Smith.

Peter Smith Chairperson, Sligo Credit Union



BOARD OF DIRECTORS: Back row L-R: Seamus Kilgannon, Angela Doohan, Robert Kelly, John McGovern, Padraig O'Brien, Orla Lee, Michael Giblin, Ian Duggan, Barry O'Flynn. Front row: Aidan McConnan, Síle Uí Ghallachóir, Peter Smith, Shona Heffernan, Charlotte McLoughlin, Austin O'Callaghan, Carmel Mullaney.

## **DIRECTOR'S REPORT**

The Directors present their annual report and the Audited Financial Statements for the financial year ended 30 September 2019.

#### **PRINCIPAL ACTIVITY**

The principal activity of the business continues to be the operation of a Credit Union.

#### **OBJECTS**

The Objects of a Credit Union are the acceptance of members savings and lending to members in accordance with legislation.

#### **BUSINESS REVIEW**

The Directors are satisfied with the financial performance outlined in the Audited Financial Statements for the year ended 30 September 2019. The Directors continue to plan to develop end expand the services to members and are confident of its ability to continue to operate successfully into the future.

#### PRINCIPAL RISKS & UNCERTAINTIES Credit Risk

Credit Risk is the risk that a borrower will default on their contractual obligations relating to repayments to the Credit Union resulting in financial loss. Loan income accounts for almost 90% of total income.

#### Liquidity Risk

Liquidity Risk is the risk that the Credit Union will not have sufficient cash resources to meet the day to day running costs and repay Member savings when demanded.

#### **Capital Risk**

Capital Risk is the risk of a change in the quality or quantity of capital available, the Credit Union's exposure to external shocks and noticeable changes in the level of capital planning and in the capital management process.

#### **Operational Risk**

Operational Risk is the risk of loss resulting from inadequate or failed processes or systems of the Credit Union or any failure by persons connected with the Credit Union or from external events.

#### MANAGEMENT OF RISKS Credit Risk

The Board of Directors regularly reviews the Credit Union's Credit Policy. All loan applications are assessed in line with this policy and loans issued are subsequently reviewed to ensure that repayments are made in line with the contractual obligations of the member.

#### Liquidity Risk

The Credit Union's policy is to maintain sufficient funds in liquid form at all times to ensure that it can meet its liabilities as they fall due.

#### Capital Risk

The Board regularly reviews projected against actual income and utilises a Risk Report that requires action to be taken if there is any mismatch in financial performance that would have a material effect on our capital position.

#### **Operational Risk**

This risk is managed through employment and training of suitable qualified staff to ensure that appropriate processes, procedures and systems are implemented and supported by a robust reporting structure.



Peter Smith

John McGovern

#### DIRECTORS AND BOARD OVERSIGHT COMMITTEE MEMBERS

Padraig O'Brien and John McGovern retire from the Board and do not offer themselves for reelection.

In accordance with section 53(6) of the Credit Union Act, 1997 (as amended), the following directors retire from the Board and, being eligible, offer themselves for re-election: Fergus MacNabb.

In accordance with Section 58 of the Credit Union Act, 1997 (as amended), the following members of the Board Oversight Committee retire and, being eligible, offer themselves for re-election: Michael Giblin.

#### ACCOUNTING RECORDS

The Directors believe that they comply with the requirements of Section 108 of the Credit Union Act, 1997 (as amended) with regards to books of account by employing accounting personnel with appropriate expertise and by providing adequate resources to the financial function. The books of

account of the Credit Union are maintained at the Credit Union's premises at Hyde House, Stephen Street, Sligo.

#### POST BALANCE SHEET EVENTS

There have been no significant events affecting the Credit Union since its financial year end.

#### **AUDITORS**

The auditors, Gilroy Gannon Chartered Accountants and Statutory Audit Firm, have indicated their willingness to continue in office in accordance with Section 115 of the Credit Union Act, 1997 (as amended).

?Smith.

Peter Smith, Chairperson

Joh in Jove

John McGovern, Secretary

## **RISK & COMPLIANCE COMMITTEE REPORT**

ROBERT KELLY, CHARLOTTE MCLOUGHLIN, JOHN MCGOVERN, PETER SMITH



This committee was established last year to approve, review and oversee the performance of all elements of our Risk Management System on behalf of the board to ensure that prevailing risks are been managed in an appropriate and timely manner. We also look at how we implement policies and procedures to meet our legal, compliance and regulatory expectations, we review our Internal Audit reports and actions required and report to the Board on a regular basis.

Robert Kelly

Thank you to our Risk & Compliance Manager, Carmel Mullaney, and her team for their support during the year. //

Robert Kelly, Chairperson

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## **CREDIT COMMITTEE REPORT**

PATRICIA DENNISON, BARBARA DOBSON, MARIE MULLIGAN FERGUS MACNABB - BOARD LIAISON OFFICER



Patricia Dennison

In the financial year just finished your Credit Union advanced 6,623 loans totalling €20.6 million to its members.

This represents a growth of 11.7% and can be considered a positive indication of a continuing improvement in the overall economy.

As your Credit Union, we are extremely conscious of the pressure people are under and our goal is to assist as many members as possible in raising their families, educating their children, replacing their cars or improving their home along with unforeseen bills that appear too often for most of us.

To give more privacy to our members and to ease the increasing pressure on our existing building in advance of our move to Wine Street, we moved our Lending function to another building on Stephen Street. We look forward to our new office giving increased access to our members where they will have privacy and comfort to apply for loans in person if they wish or by phone or electronically if they prefer.

A sincere thanks is due to our Committee for all their hard work this year and also to the lending team for their continuing support and assistance to our Committee throughout the year.

Patricia Dennison, Chairperson

#### SLIGO CREDIT UNION DIRECTORS / STAFF

DIRECTORS Shona Heffernan Robert Kelly Seamus Kilgannon Aidan McConnan John McGovern Fergus MacNabb Charlotte McLoughlin Noel Mooney Síle Uí Ghallachóir Padraig O'Brien Peter Smith CHAIRMANPeter SmithSECRETARYJohn McGovern

#### **BOARD OVERSIGHT COMMITTEE**

CHAIRMAN Michael Giblin lan Duggan Austin O'Callaghan

VOLUNTEERS Patricia Dennison Barbara Dobson Marie Mulligan Olive Delahunty Catherine McGlynn

## CREDIT CONTROL COMMITTEE REPORT

**OLIVE DELAHUNTY, CATHERINE MCGLYNN & PETER SMITH** 



Olive Delahunty

The Credit Control Committee has responsibility for monitoring loan repayments to ensure they are in accordance with the terms of the credit agreement.

In line with our Terms of Reference, we reviewed the policies associated with credit control and sampled accounts to ensure necessary steps were taken to assist and deal with members who find themselves in arrears.

Out of a loan book of €34.9M at 30th September 2019, 2.9% of loans showed arrears greater than 9 weeks. Early intervention and discussion with members has proven key to the continued improvement in the arrears position. This year the committee recommended write off's totalling €148K and are pleased to see recoveries of €222K.

With the new Central Credit Register in place, we feel it is important to remind members of the importance of meeting the terms of their credit agreements. We would encourage members to look at the Central Credit Register website www.centralcreditregister.ie/ to see what information the register is collecting.

The option to make a payment by debit card was added to the online platform during the year and hopefully this gives members another payment option. We encourage any member who finds themselves in difficult circumstances to come and talk to our credit control team to investigate the options available.

We would like to thank Paul Guilfoyle for all his work and assistance throughout the year.

Ohre Delet

Olive Delahunty, Chairperson

#### CEO Barry O'Flynn DEPUTY CEO Orla Lee

CEO Orla Lee

STAFF Brenda Brennan Fidelma Cassidy Sandra Draper Louise Downes Ursula Duignan John Farrell Grainne Mitchell Finan Lisa Gallagher Anna Galligan Gary Gilgan

## **RISK/COMPLIANCE MANAGER**Carmel Mullaney**OPERATIONS MANAGER**Angela Doohan

Paul Guilfoyle Collette Hamilton Kevin Healy Kieran Howard Joanne Irwin Aveen Kelly Fiona Kelly Sabrina Kelly Lisa Kerins Donna McCabe Angela Doohan Gareth McCaughey

Breda McElroy Laura McNasser Fiona McTernan Sharon Mullen Patricia Quigley Kelly Stapleton Olive Teape Laura White

## NOMINATION COMMITTEE REPORT

NOEL MOONEY, SÍLE UÍ GHALLACHÓIR, SEAMUS KILGANNON, ROBERT KELLY, JOHN MCGOVERN

The role of the Nomination Committee, once appointed by the Board, is to provide suitable candidates for Directors, Board Oversight and Volunteer positions with Sligo Credit Union.

This year we increased the number of directors on the committee from three to five to help deal with all ever-increasing responsibilities and duties. We meet on a monthly basis. The Committee reviews the composition of the Board and ensures a broad balance of skills amongst Directors. We currently have one vacancy on the Board of Directors. We in Sligo Credit Union are always seeking volunteers to work on committees, with a view to joining the Board of Directors in due course. All members are entitled to put themselves forward for nomination to the Board/Oversight Committees for future years. If you have an interest in Credit Union affairs why not contact the undersigned at Sligo Credit Union.

R. of Nort Sile Ui Ghallacheir Noel Mooney, Chairperson Síle Uí Ghallachóir, Secretary

#### **STATEMENT OF BOARD OVERSIGHT COMMITTEE'S RESPONSIBILITIES** FOR YEAR ENDED SEPTEMBER 30TH 2019

The Credit Union Act, 1997 (as amended) requires the appointment of a Board Oversight Committee to assess whether the board of directors has operated in accordance with Part IV, Part IVA and any regulations made for the purposes of Part IV or Part IVA of the Credit Union Act, 1997 (as amended) and any other matter prescribed by the Bank in respect of which they are to have regard to in relation to the board.

## **BOARD OVERSIGHT COMMITTEE**

MICHAEL GIBLIN, IAN DUGGAN, AUSTIN O'CALLAGHAN



The Board of Directors (BOD), through its strategy plan and decisions taken over the past few years, has placed Sligo Credit Union in a strong position to deliver the planned additional services for our members.

The BOC, Compliance Officer, Risk Officer, Internal Auditors, and External Auditors, all have a Statutory role in ensuring that all directors decisions and actions are in accordance with the credit union Acts, and the regulations issued from time to time by Central Bank and Regulator. From our observations, (having attended all Board meetings), we conclude that the Board of Directors have generally complied with Part IV of the 1997 Act, as amended by Part IVA of the 2012 Act, with no material deviation from the requirements specified by the Acts.

Michael goldin

Michael Giblin, Chairperson

## **INVESTMENT COMMITTEE**

SEAMUS KILGANNON, NOEL MOONEY, AIDAN MCCONNAN, BARRY O'FLYNN



The Investment Committee has responsibility for the oversight and monitoring of our Investment Portfolio to ensure that investments comply with legislative guidelines in terms of counterparties. duration and the nature of the investment.We also consider and recommend new investments to the Board of Directors. This task has been made considerably more difficult in recent times with the prevalence of zero to negative interest rates on deposits and with many institutions simply not quoting rates for investments for a range of durations and, in particular, Notice and Shorter Term deposits. It looks likely that this environment will not change in the medium term and this in turn places pressure on Credit Union income into the future.

We have an Investment Portfolio of €38 million and we project that the return on these funds will continue to reduce as attractive deposits mature and are reinvested at much less favourable rates. Our Annualised Yield has fallen from 1.08% to less than 0.5% and, as indicated above, is set to decline even further.

All of this points to us, as a Credit Union, endeavouring to have as much of member's funds on loan for productive purposes rather than invested in poorly performing investment products.

James the Gannin

Seamus Kilgannon, Chairperson

## MEMBERSHIP AND MARKETING COMMITTEE

COLETTE HAMILTON, SHONA HEFFERNAN, JAMES KELLY & PETER SMITH

#### Sligo CU Strategic Objective for Marketing

To refocus and rebrand our marketing activities to align with the Strategic Plan.

#### Why do we Market Sligo CU?

To entice members and non-members to find out more about the business, get them to engage with content and build relationships to ensure they keep coming back for more and see us as their financial provider of choice.





#### What did we do?

Road signage and sports club signage, year-long digital marketing campaign including facebook, instagram and twitter, radio advertising, video, competitions, sponsorship and supporting the new member centre Initiatives.

Shona Heffernan Chairperson

## STATEMENT OF DIRECTORS RESPONSIBILITIES

FOR THE FINANCIAL YEAR ENDED 30TH SEPTEMBER 2019

The directors are responsible for preparing the annual report, directors' report and the financial statements in accordance with applicable laws and regulations.

The Credit Union Act 1997 as amended requires the directors to prepare the Credit Union financial statements for each financial year. Under that law they have elected to prepare the Credit Union financial statements in accordance with accounting Standards and applicable law (Irish and UK generally Accepted Accounting Practice), including FRS102 The Financial Reporting Standard applicable in the UK and Republic of Ireland.

The Credit Union financial statements are required by law to give a true and fair view of the state of the affairs of the Credit Union as at the end of the financial year and of the income and expenditure of the Credit Union for the financial year.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable Irish Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis, unless it is inappropriate to presume that the Credit Union will continue in business.
- In addition to the financial statements, the Credit Union Act 1997 (Regulatory Requirements) Regulations require the directors to prepare and include, for each

financial year, additional disclosures and statements, each containing prescribed information relating to the business of the Credit Union.

The directors confirm that they have complied with the above requirements in preparing the financial statements.

## Directors' Responsibilities for Accounting Records and Internal Controls

The directors are responsible for ensuring that the Credit Union:

- keeps proper accounting records that disclose with reasonable accuracy at any time the financial position of the Credit Union, in accordance with the Act; and
- takes reasonable care to establish, maintain, document and review such systems and controls as are appropriate to its business, in accordance with the legislation and guidance from the Central Bank of Ireland under the Credit Union Acts and Statutory Instruments.

The directors have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Credit Union and to prevent and detect fraud and other irregularities. The directors are responsible for the maintenance and integrity of the corporate and financial information included on the Credit Union's website. Legislation in Ireland governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

Peter Smith, Chairperson John McGovern, Secretary

Date: 11th November 2019

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS

FOR THE FINANCIAL YEAR ENDED 30TH SEPTEMBER 2019

#### Opinion

We have audited the Financial Statements of Sligo Credit Union Limited for the year ended 30th September 2019 which comprise the Income and Expenditure Account, the Statement of Changes in Retained Earnings, the Balance Sheet, the Cash Flow Statement and notes to the financial statements, including the summary of significant accounting policies set out in note 2. The financial reporting framework that has been applied in their preparation is Irish law and FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland.

In our opinion the Financial Statements:

- give a true and fair view of the state of the Credit Union's affairs as at 30th September 2019 and of its income and expenditure and cashflows for the year then ended;
- Have been prepared in accordance with FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland; and
- Have been properly prepared in accordance with the requirements of the Credit Union Act, 1997 (as amended).

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (Ireland) (ISAs (Ireland)) and applicable law. Our responsibilities under those standards are further described below in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Credit Union in accordance with ethical requirements that are relevant to our audit of financial statements in Ireland, including the Ethical Standard issued by the Irish Auditing and Accounting Supervisory Authority (IAASA), and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which ISAs (Ireland) require us to report to you where:

the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate: or

the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the Credit Union's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

#### Other information

The directors are responsible for the other information. The other information comprises the information included in the financial statements other than Income and Expenditure Account, the Statement of Changes in Retained Earnings, the Balance Sheet, the Cash Flow Statement and notes to the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## Opinions on other matters prescribed by the Credit Union Act, 1997 (as amended)

Based solely on the work undertaken in the course of the audit, we report that:

- We have obtained all the information and explanations which we considered were necessary for the purposes of our audit.
- In our opinion proper accounting records have been kept by the Credit Union, and
- The financial statements are in agreement with the accounting records.

## RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITOR

## Responsibilities of directors for the financial statements

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Credit Union's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Credit Union or to cease operations, or has no realistic alternative but to do so.

## Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (Ireland) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the IAASA's website at: www.iaasa.ie, under "Description of auditor's responsibilities for audit". This description forms part of the auditor's report.

## The purpose of our audit work and to whom we owe our responsibilities

This report is made solely to the Credit Union's members, as a body, in accordance with Section 120 of the Credit Union Act, 1997 (as amended). Our audit work has been undertaken so that we might state to the Credit Union's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Credit Union and the Credit Union's members as a body, for our audit work, for this report or for the opinions we have formed.

Paul Ma

Paul G. Horan For and on behalf of Gilroy Gannon Chartered Accountants & Statutory Audit Firm 25 Stephen Street, Sligo Date: 11th November 2019

## **INCOME AND EXPENDITURE ACCOUNT**

FOR THE FINANCIAL YEAR ENDED 30TH SEPTEMBER 2019

|  | 2019  | 2018                              |
|--|---|-----------------------------------|
| INCOME Notes   | €   | €                                 |
| Interest on Members' LoansInterest Payable and Similar Charges4Other Interest Receivable and Similar Income5 | 2,851,652<br>(280,326)<br>539,910           | 2,490,176<br>(258,907)<br>492,269 |
| Net interest incomeOther Income6   | <b>3,111,236</b><br>100,477                 | <b>2,723,538</b><br>6 4,212       |
| Total income   | 3,211,713                                   | 2,787,750                         |
| EXPENDITURE  |   |                                   |
| Salaries and Staff Pensions7Other Management Expenses8Depreciation7Cost of Transfer of Engagements9          | 1,140,679<br>1,163,837<br>102,633<br>37,170 | 962,837<br>922,637<br>74,545<br>- |
| Bad and Doubtful Debts Recognised for the Year       10         Total expenditure                            | 63,375<br><b>2,507,694</b>                  | (182,600)<br><b>1,777,419</b>     |
| Surplus for the year   | 704,019                                     | 1,010,331                         |

On Behalf of the Credit Union:

Hyan

Barry O'Flynn CEO

Michael goldin P.Smith

**Michael Giblin** Board Oversight Committee Date: 11th November 2019

**Peter Smith** Board of Directors

## **STATEMENT OF CHANGES IN RETAINED EARNINGS**

FOR THE FINANCIAL YEAR ENDED 30TH SEPTEMBER 2019

|  | 2019                              | 2018                                |
|--|-----------------------------------|-------------------------------------|
|  | €                                 | €                                   |
| As at 1 October 2018<br>Total Comprehensive Income for the year<br>Net Transfers to Other Reserves (See Below) | 1,934,192<br>704,019<br>(691,671) | 1,264,279<br>1,010,331<br>(340,418) |
| As at 30 September 2019  | 1,946,540                         | 1,934,192                           |

| MEMBER RESOURCES         |              |                   |                                    |           |              |
|--------------------------|--------------|-------------------|------------------------------------|-----------|--------------|
| Movement in Reserves     | At 1/10/2018 | Arising on<br>TOE | Surplus year<br>ended<br>30/9/2019 | Transfers | At 30/9/2019 |
| RETAINED EARNINGS        |              |                   |                                    |           |              |
| Realised                 | 1 ,624,579   | -                 | 704,019                            | (775,393) | 1,553,205    |
| Unrealised               | 28,590       | -                 | -                                  | (27,950)  | 640          |
| Dividend & Interest      |              |                   |                                    |           |              |
| Rebate Reserve (Note 4)  | 281,023      | -                 | -                                  | 111,672   | 392,695      |
| Total Retained Earnings  | 1,934,192    | -                 | 704,019                            | (691,671) | 1,946,540    |
|                          |              |                   |                                    |           |              |
| Regulatory Reserve       | 8,345,418    | 193,440           | -                                  | 426,650   | 8,965,508    |
| Operational Risk Reserve | 1,898,858    | 110,415           | -                                  | 265,021   | 2,274,294    |
| Total                    | 12,178,468   | 303,855           | 704,019                            | -         | 13,186,342   |

On Behalf of the Credit Union:

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Barry O'Flynn CEO

Michael giblin P.Smith

Michael Giblin Board Oversight Committee Date: 11th November 2019

Peter Smith Board of Directors

## **BALANCE SHEET**

AS AT 30TH SEPTEMBER 2019

|   |       | 2019        | 2018        |
|---|-------|-------------|-------------|
| ASSETS  | Notes |             | €           |
| Cash and Balances at Bank                     |       | 8,155,874   | 3,768,165   |
| Deposits and Investments                      | 11    | 37,946,515  | 43,450,713  |
| Loans to Members                              | 12    | 34,928,877  | 31,270,503  |
| Less: Provision for Bad and Doubtful Debts    | 13    | (2,247,362) | (2,043,032) |
| Tangible Fixed Assets                         | 14    | 2,306,491   | 2,000,152   |
| Prepayments and Accrued Income                | 15    | 246,168     | 248,034     |
| TOTAL ASSETS                                  |       | 81,336,563  | 78,694,535  |
| MEMBERS LIABILITIES                           |       | €           | €           |
| Members Shares                                | 17    | 66,298,646  | 64,041,873  |
| Budget Accounts                               |       | 31,419      | 43,343      |
| Current Accounts                              |       | 1,683,618   | 2,263,695   |
|   |       | 68,013,683  | 66,348,911  |
| OTHER LIABILITIES                             |       | €           | €           |
| Accruals, Other Creditors and Deferred Income | 18    | 136,538     | 167,156     |
| TOTAL LIABILITIES                             |       | 68,150,221  | 66,516,067  |
| NET ASSETS                                    |       | 13,186,342  | 12,178,468  |
| MEMBERS RESOURCES                             |       | €           | €           |
| Regulatory Reserve                            |       | 8,965,508   | 8,345,418   |
| Operational Risk Reserve                      |       | 2,274,294   | 1,898,858   |
| Retained Earnings:                            |       |             |             |
| Realised Reserves                             |       | 1,945,900   | 1,905,602   |
| Unrealised Reserves                           |       | 640         | 28,590      |
| TOTAL MEMBERS RESOURCES                       |       | 13,186,342  | 12,178,468  |

On Behalf of the Credit Union:

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Barry O'Flynn CEO

Michael goldin P.Smith

Michael Giblin Board Oversight Committee Date: 11th November 2019

**Peter Smith** Board of Directors

## **CASH FLOW STATEMENT**

FOR THE FINANCIAL YEAR ENDED 30TH SEPTEMBER 2019

|  | 2019                       | 2018                       |
|--|----------------------------|----------------------------|
| Notes  |                            | €                          |
| Cash Flows from Operating Activities                     |                            |                            |
| Surplus  | 704,019                    | 1,010,331                  |
| Adjustments for Non-cash Items:<br>Depreciation          | 102,633                    | 74,545                     |
| Increase in Provision for Bad and Doubtful Debts         | 285,803                    | 35,826                     |
|  | 1,092,455                  | 1,120,702                  |
| Movements in   | 1,002,100                  | .,                         |
| Accrued Interest   | 10,973                     | (35,828)                   |
| Other Receivables  | (9,107)                    | 9,693                      |
| Other Payables   | (30,618)                   | 18,520                     |
|  | (28,752)                   | (7,615)                    |
| Cash Flows from Changes in Operating Assets              |                            |                            |
| and Liabilities  | 10 000 000                 |                            |
| Members Savings in<br>Members Savings Withdrawals        | 49,388,033<br>(49,351,515) | 53,557,810<br>(49,341,831) |
| New Loans to Members 12                                  | (40,695,874)               | (19,040,867)               |
| Repayment of Loans by Members 12                         | 17,161,921                 | 15,756,430                 |
|  | (3,497,435)                | 931,542                    |
| Net Cash Flows from Operating Activities                 | (2,433,732)                | 2,044,629                  |
| Cash Flows from Investing Activities                     |                            |                            |
| Purchase of Property Plant & Equipment                   | (369,972)                  | (1,413,395)                |
| Net Cash Flow from Managing Deposits and Investments     | 12,220,275                 | (5,485,762)                |
| Cash and Cash Equivalents acquired upon                  |                            |                            |
| Transfer of Engagements                                  | 1,537,468                  | -                          |
| Net Cash Flows from Investing Activities                 | 13,387,771                 | (6,899,157)                |
|  |                            |                            |
| Net Increase/(Decrease) in Cash and Cash Equivalents     | 10,954,039                 | (4,854,528)                |
| Cash and Cash Equivalents at Beginning of Financial Year | 12,057,065                 | 16,911,593                 |
| Cash & Cash Equivalents at End of Financial Year 20      | 23,011,104                 | 12,057,065                 |

## **NOTES TO THE FINANCIAL STATEMENTS**

FOR THE FINANCIAL YEAR ENDED 30TH SEPTEMBER 2019

#### 1. LEGAL AND REGULATORY FRAMEWORK

Sligo Credit Union Limited is established under the Credit Union Act 1997 (as amended). The Credit Union is registered with the Registrar of Credit Unions (No. 220CU) and is regulated by the Central Bank of Ireland. The principal place of business is Hyde House, Stephen Street, Sligo with branch offices in Collooney, Co. Sligo and Drumkeerin, Co. Leitrim.

#### 2. ACCOUNTING POLICIES BASIS OF PREPARATION

These financial statements have been prepared in accordance with FRS 102, the Financial Reporting Standard applicable in the UK and Republic of Ireland. The financial statements are prepared on the historical cost basis, modified to include certain items at fair value.

#### CURRENCY

The financial statements are prepared in Euro, which is the functional currency of the Credit Union. Monetary amounts in these financial statements are rounded to the nearest Euro.

#### **GOING CONCERN**

The financial statements are prepared on the going concern basis. The Directors of Sligo Credit Union Limited believe this is appropriate as the Credit Union:

- Is generating annual surpluses;
- Maintains an appropriate level of liquidity; and
- Has reserves that are currently above the minimum legal and regulatory requirements.

#### INCOME

Interest on Members' Loans

Interest on loans to members is recognised using the effective interest method, and is calculated and accrued on a daily basis.

#### Investment Income

The Credit Union has investments that are valued at amortised cost and uses the effective interest method to recognise investment income in respect of these investments.

It also accounts for some investments in protected equity funds at fair value through income and expenditure. These investments are valued at fair value (market value) at the yearend date and any gains either realised or unrealised at the balance sheet date are taken to the income and expenditure account.

#### Other Income

Other income such as commission receivable on foreign exchange services arises in connection with specific transactions. Income relating to individual transactions is recognised when the transaction is completed.

#### TANGIBLE FIXED ASSETS

Tangible fixed assets comprise items of freehold premises, fixtures and fittings and computers, which are stated at cost, less accumulated depreciation and any accumulated impairment losses. Cost includes expenditure that is directly attributable to the acquisition of the asset.

Depreciation is provided to write off the cost of each item of property and equipment, less its estimated residual value, on a straight line basis over its estimated useful life. The categories of property, plant and equipment are depreciated as follows:

Freehold Premises Fixtures and fittings Computers 2% per annum 10% per annum 33.33% per annum

#### IMPAIRMENT OF TANGIBLE FIXED ASSETS

At each year end, the Credit Union reviews the carrying value of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any).

Where it is not possible to estimate the recoverable amount of an individual asset, the Credit Union estimates the recoverable amount of the cash-generating unit to which the asset belongs. Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of flows have not been adjusted.

If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. An impairment loss is recognised immediately in the Income and Expenditure account.

Recognised impairment losses are reversed if, and only if, the reasons for the impairment loss have ceased to apply. Where an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset in prior years. A reversal of an impairment loss is recognised immediately in the Income and Expenditure account.

#### CASH AND CASH EQUIVALENTS

For the purpose of the cash flow statement, cash comprises cash in hand and amounts with banks repayable on demand. Cash equivalents comprise highly liquid, unrestricted investments that are readily convertible into cash with an insignificant risk of changes in value with original maturities of less than three months. The cash flow statement has been prepared using the indirect method.

#### FINANCIAL INSTRUMENTS

The Credit Union has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FBS 102 to all of its financial instruments. Financial instruments are recognised when the Credit Union becomes a party to the contractual provisions of the instrument. Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when, and only when, there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously. Financial assets and liabilities are classified according to the substance of the contractual arrangements entered into.

#### BASIC FINANCIAL ASSETS

Basic financial assets are either:

- initially measured at the transaction price, including transaction costs, and are subsequently carried at amortised cost using the effective interest method; or
- ii) initially and subsequently at each year-end date measured at fair value (market value) with all gains and losses being taken to the income and expenditure account.

Basic financial assets include the following:

#### Loans to members

Loans to members are financial assets with fixed or determinable payments. Loans are recognised when cash is advanced to members and measured at amortised cost using the effective interest method.

#### Investments held at amortised cost

Investments held at amortised cost are measured at amortised cost using the effective interest method less impairment. This means that the investment is measured at the amount paid for the investment, minus any repayments of the principal; plus or minus the cumulative amortisation using the effective interest method of any difference between the amount at initial recognition and the maturity amount; minus, in the case of a financial asset, any reduction for impairment or un-collectability. This effectively spreads out the return on such investments over time, but does take account immediately of any impairment in the value of the investment.

#### Investments held at fair value

Investments in protected equity funds are measured at fair value (market value) with any gains either realised or unrealised at the balance sheet date being taken to the income and expenditure account. The Credit Union's initial investment in these funds is fully protected.

#### Central Bank deposits

Credit Unions are obliged to maintain certain deposits with the Central Bank. These deposits are technically assets of the Credit Union but to which the Credit Union has restricted access. The funds on deposit with the Central Bank attract nominal interest and will not ordinarily be returned to the Credit Union while it is a going concern. In accordance with the direction of the Central Bank the amounts are deemed to be current assets and are not subject to impairment reviews.

#### Other receivables

Other receivables such as prepayments are initially measured at transaction price including transaction costs and are subsequently measured at amortised cost using the effective interest method.

#### IMPAIRMENT OF FINANCIAL ASSETS

Financial assets, other than those held at fair value or Central Bank deposits, are assessed for indicators of impairment at each reporting end date. Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cashflows have been affected.

If an asset is impaired, the impairment loss is the difference between the carrying amount and the present value of the expected cash flows taking account of pledged shares and other security as appropriate.

In the case of impairment of loans to members, the loans are assessed collectively in groups that share similar credit risk characteristics except for individually significant loans which are assessed on a loan by loan basis for impairment. Any impairment losses are recognised in the Income and Expenditure account.

If there is a decrease in the impairment loss arising from an event occurring after the impairment was recognised, the impairment is reversed. The reversal is such that the current carrying amount does not exceed what the carrying amount would have been, had the impairment not previously been recognised. The impairment reversal is recognised in the Income and Expenditure account.

## DE-RECOGNITION OF FINANCIAL ASSETS

Financial assets are derecognised only when the contractual rights to the cash flows from the asset expire or are settled, or when the Credit Union transfers to another party substantially all of the risks and rewards of ownership of the financial asset, or if some significant risks and rewards of ownership are retained but control of the asset has transferred to another party that is able to sell the asset in its entirety to an unrelated third party.

In the case of loans to members, loans are derecognised, when the right to receive cash flows from the loans have expired, usually when all amounts outstanding have been repaid by the member. Sligo Credit Union Limited does not transfer loans to third parties.

#### **BASIC FINANCIAL LIABILITIES**

Basic financial liabilities are initially recognised at the transaction price, including transaction costs, unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest. Financial liabilities are subsequently carried at amortised cost using the effective interest method.

Basic financial liabilities include the following:

#### Members' shares

Members' shareholdings in Sligo Credit Union Limited are redeemable and therefore are classified as financial liabilities. They are initially recognised at the amount of cash deposited and subsequently measured at the nominal amount.

#### Other payables

Other payables are classified as current liabilities if payment is due within one year or

less. If not, they are presented as non-current liabilities. Other payables are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

## DE-RECOGNITION OF FINANCIAL LIABILITIES

Financial liabilities are derecognised when the obligations of the Credit Union specified in the contract are discharged, cancelled or expire.

#### EMPLOYEE BENEFITS

Defined contribution plans: The amounts charged as expenditure for the defined contribution plan are the contributions payable by the Credit Union for the relevant period.

Other employee benefits: Other short and long term employee benefits, including holiday pay, are recognised as an expense over the period they are earned.

#### PENSION COSTS Defined Contribution Scheme

Contributions to the (Defined contribution) Pensions scheme are charged to the Income and Expenditure Account in the period to which they relate.

#### Defined Benefit Scheme

Sligo Credit Union Limited participates in an industry-wide pension scheme for employees (The Irish League of Credit Unions Republic of Ireland Pension Scheme). This is a funded defined benefit scheme with assets managed by the Scheme's trustees.

The scheme is a multi-employer Scheme and due to the nature of the Scheme, it is not possible for Sligo Credit Union Limited to separately identify its share of the Scheme's underlying assets and liabilities.

Consequently, it accounts for the Scheme as a defined contribution plan.

#### DISTRIBUTIONS

Sligo Credit Union Limited recognises a liability in respect of dividends and interest rebates payable to members only to the extent that they have been declared to and approved by the members at the Annual General Meeting of the Credit Union.

#### RESERVES

#### **Retained Earnings**

Retained earnings are the accumulated surpluses to date that have not been declared as dividends returnable to members. The retained earnings are subdivided into realised and unrealised in accordance with the Central Bank Guidance Note for Credit Unions on Relating to Accounting Matters for Investments and Distribution Policy. Investment income that has been recognised but will not be received within 12 months of the balance sheet date is classified as 'unrealised' and is not distributable as a dividend in accordance with the Central Bank direction. All other income is classified as 'realised'. А reclassification between unrealised and realised is made as investments come to within 12 months of maturity date.

#### Dividend & Interest Rebate Reserve

Sligo Credit Union Limited maintains a separate dividend and interest rebate reserve which is a component of retained earnings. It maintains this reserve at the level of dividend and interest rebate proposed by the Directors at the end of each financial year and to be approved by the members of the Credit Union at the Annual General Meeting.

#### **Regulatory Reserve**

The Credit Union Act 1997 (Regulatory Requirements) Regulations require Credit Unions to establish and maintain a minimum regulatory reserve of at least 10 per cent of the assets of the Credit Union. This reserve is to be: perpetual in nature, freely available to absorb losses and comprise realised financial reserves that are unrestricted and non-distributable. The Credit Union held an amount of €8,965,508 (2018: €8,345,418) as regulatory Reserves at 30th September 2019. This represented 11% (2018: 10.6%) of the assets of the Credit Union.

#### **Operational Risk Reserve**

Section 45(5)(a) of the 1997 Act requires each Credit Union to maintain an additional reserve that it has assessed is required for operational risk having regard to the nature, scale and complexity of the Credit Union. Credit Unions are required to maintain a minimum operational risk reserve having due regard for the sophistication of the business model. The definition of operational risk is the risk of losses stemming from inadequate or failed internal processes, people and systems or from external events. The directors have considered the requirements of the Act and have considered an approach to calculation of the operational risk reserve based on indicative guidance issued by the Central Bank and using the higher of 15% of the average gross income over the previous three years (based on the Basel Indicator Approach); or 2% of Assets; or 30% of Expenditure. The Credit Union held an amount of €2.274.294 (2018: €1,898,858) as an Operational Risk Reserve at 30th September 2019. This represented 2.8 per cent (2018: 2.4 per cent) of the assets of the Credit Union.

## 3. USE OF ESTIMATES AND JUDGEMENTS

The preparation of financial statements requires the use of certain accounting estimates. It also requires the Directors to exercise judgement in applying Sligo Credit Union Limited's accounting policies. The areas requiring a higher degree of judgement, or complexity, and areas where assumptions or estimates are most significant to the financial statements are disclosed below:

## Bad debts/Impairment losses on loans to members

The Credit Union's accounting policy for impairment of financial assets is set out in Note 2. The estimation of loan losses is inherently uncertain and depends upon many factors, including loan loss trends, credit risk characteristics in loan classes, local and international economic climates, conditions in various sectors of the economy to which the Credit Union is exposed, and, other external factors such as legal and regulatory requirements.

Credit risk is identified, assessed and measured through the use of analysis and the employment of statistical techniques to guantify the risk and project the likely losses in a loan portfolio. This analysis influences the management of individual loans. Certain scenarios (individual member circumstances, etc.) trigger an impairment arrears. assessment and if relevant the raising of specific provisions on individual loans where there is doubt about their recoverability. Loan loss provisioning is monitored by the Credit Union, and the Credit Union assesses and approves its provisions and provision adequacy on a quarterly basis.

Key assumptions underpinning the Credit Union's estimates of collective provisions for loans with similar credit risk characteristics. and Incurred But Not Reported provisions ('IBNR') are based on the historical experiences of the Credit Union allied to the Credit Union's judgement of relevant conditions in the wider economic, technological, market or legal environment in which the Credit Union operates. If a loan is deemed to be impaired, a specific provision is made against that loan, taking account of pledged shares and other security as appropriate. After a period of time, when it is concluded that there is no real prospect of recovery of loans/part of loans which have been subjected to a specific provision, the Credit Union writes off that amount of the loan deemed irrecoverable against the specific provision held against the loan.

#### Impairment of buildings

The Credit Union has periodic professional valuations of its premises carried out to establish if there is any objective evidence to suggest that the carrying value of buildings in its balance sheet may be overstated. Where such evidence is apparent the Credit Union projects a value in use and makes a determination as to whether there exists an impairment in the carrying value of buildings.

#### 4. INTEREST EXPENSE

Interest expense is the dividends and interest rebates paid to members for the prior year. The level of dividend and interest rebate is formally proposed by the Directors after the year end and is confirmed at the following AGM. As a result it does not represent a liability at the balance sheet date. The directors are proposing a dividend of .25% to members. The directors are proposing an interest rebate of 5% to all members with an additional 5% rebate to all members with standard rate loans (9.5%/10.5%). Both the dividend and interest rebate proposed are subject to agreement by the membership at the AGM, on 10th December 2019.

|  | 2019              | 2018             |
|--|-------------------|------------------|
| INTEREST PAID DURING THE YEAR                                | €                 | €                |
| Dividend Paid During the Year<br>Dividend Rate               | 156,514<br>0.25%  | 146,740<br>0.25% |
| Interest Rebate Paid During the Year<br>Interest Rebate Rate | 123,812<br>5%     | 112,167<br>5%    |
| Total Interest Paid During the Year                          | 280,326           | 258,907          |
|  |                   |                  |
| INTEREST PROPOSED BUT NOT RECOGNISED                         |                   |                  |
| Dividend Proposed<br>Dividend Rate                           | 166,855<br>0.25%  | 156,514<br>0.25% |
| Interest Rebate Proposed<br>Interest Rebate Rate             | 225,840<br>5%/10% | 124,509<br>5%    |
| Total Interest Proposed but not Recognised                   | 392,695           | 281,023          |

#### 5. OTHER INTEREST INCOME AND SIMILAR INCOME

|   | 2019    | 2018    |
|---|---------|---------|
|   | €       | €       |
| Deposit Interest                                  | 172,033 | 156,152 |
| Investment Income                                 | 367,877 | 336,117 |
|   | 539,910 | 492,269 |
| Included within the above is deposit interest due |         |         |
| at the balance sheet date as follows:             |         |         |
| Due within one year (Note 15)                     | 72,314  | 71,030  |
| Due outside of one year                           | -       | -       |
|   | 72,314  | 71,030  |

#### 6. OTHER INCOME

|                                     | 2019    | 2018   |
|-------------------------------------|---------|--------|
|                                     |         | €      |
| ECCU Claims Experience Refund       | 61,522  | 49,209 |
| DBI Refund                          | 20,254  | -      |
| Foreign Exchange Income             | 17,715  | 13,782 |
| Entrance Fees                       | 976     | 733    |
| Budget Account Interest and Charges | -       | 488    |
| Sundry Income                       | 10      | -      |
|                                     | 100,477 | 64,212 |

#### 7. SALARIES AND STAFF PENSIONS

#### (a) Key Management Remuneration

The Directors of Sligo Credit Union Limited are all unpaid volunteers. The key management team for Sligo Credit Union Limited would include the Credit Union manager and three (2018: three) other senior staff.

|                            | 2019      | 2018    |
|----------------------------|-----------|---------|
|                            | €         | €       |
| Salary                     | 274,629   | 215,919 |
| Payments to Pension Scheme | 34,251    | 30,295  |
|                            | 308,880   | 246,214 |
| (b) Other Staff Salaries   |           |         |
|                            | €         | €       |
| Salary                     | 813,274   | 697,338 |
| Payments to Pension Scheme | 18,525    | 19,285  |
|                            | 831,799   | 716,623 |
| Total Salaries             | 1,140,679 | 962,837 |

#### 8. OTHER MANAGEMENT EXPENSES

|  | 2019      | 2018    |
|--|-----------|---------|
|  | €         | €       |
| Rent and Rates                         | 30,684    | 7,670   |
| Light, Heat and Cleaning               | 30,905    | 21,604  |
| Repairs and Renewals                   | 25,786    | 6,855   |
| Security                               | 10,972    | 10,277  |
| Stationery and Printing                | 28,878    | 29,143  |
| Telephone and Postage                  | 33,170    | 31,414  |
| Donations and Sponsorship              | 11,225    | 11,266  |
| Debt Collection Fees                   | 52,569    | 18,292  |
| Promotion and Advertising              | 37,326    | 15,473  |
| Training Costs                         | 16,914    | 12,460  |
| Convention Expenses                    | 3,033     | 2,944   |
| Chapter Expenses                       | 1,102     | -       |
| AGM Expenses                           | 21,747    | 17,022  |
| Travel and Subsistence                 | 29,429    | 20,558  |
| Bank Charges                           | 50,094    | 36,494  |
| Audit Fee                              | 20,602    | 19,680  |
| Monitoring and Supervisory Fees        | 1,145     | 2,186   |
| General Insurance                      | 35,015    | 32,659  |
| Share and Loan Insurance               | 308,910   | 265,357 |
| Professional Fees                      | 193,406   | 98,780  |
| Resolution Levy                        | 39,406    | 36,700  |
| Deposit Guarantee Scheme Fund Charge   | 61,514    | 58,209  |
| Computer Maintenance & Licence Fees    | 60,905    | 105,113 |
| Educational Bursaries                  | 11,000    | 7,000   |
| Miscellaneous Expenses                 | 22,277    | 19,793  |
| Death Benefit Insurance                | 8,098     | 12,930  |
| Affiliation Fees                       | 11,581    | 12,930  |
| Savings Protection Scheme Contribution | 6,144     | 9,828   |
|  | 1,163,837 | 922,637 |

#### 9. TRANSFER OF ENGAGEMENTS - DRUMKEERIN CREDIT UNION LIMITED

The transfer of engagements from Drumkeerin Credit Union Limited to Sligo Credit Union Limited took place on the 4th October 2018 under Section 129 of the Credit Union Act 1997, (as amended). The assets and liabilities at the date of transfer were incorporated into the balance sheet of Sligo Credit Union Limited at the date of transfer.

Sligo Credit Union Limited did not pay any consideration in respect of the transfer of engagements. On the date of transfer, members of Drumkeerin Credit Union Limited became members of Sligo Credit Union Limited and thereby became entitled to member interest with such membership.

In applying the acquisition method of accounting for this business combination, the members' interest transferred by Sligo Credit Union Limited represents the consideration transferred for the net assets acquired. This consideration has been estimated as being equivalent to the acquisition date fair value of the members' interests in Drumkeerin Credit Union Limited (the fair value of Drumkeerin Credit Union Limited) at the date of transfer, and is reflected as an adjustment to Reserves within the Members Resources.

The fair values of the net assets acquired on 4th October 2018 were as follows:

|   | €           |
|---|-------------|
| Tangible fixed assets                               | 39,000      |
| Cash on hand and at bank                            | 72,302      |
| Deposits and investments                            | 1,465,166   |
| Loans to members                                    | 272,800     |
| Provisions held in respect of loans to members      | (66,906)    |
| Members share balances                              | (1,628,254) |
| Other liabilities and accruals                      | (3,539)     |
| Accrued income/prepayments                          | 2,992       |
| Other debtors (including SPS funding due from ILCU) | 150,294     |
| Total   | 303,855     |

#### 10. BAD AND DOUBTFUL DEBTS RECOGNISED FOR THE YEAR

|   | 2019      | 2018      |
|---|-----------|-----------|
| INTEREST PAID DURING THE YEAR                     | €         | €         |
| Impairment of Individual Loans (Note 13)          | 148,379   | 135,609   |
| Increase/(Decrease) in Impairment During the Year | 137,424   | (99,783)  |
| Reversal of Impairment where Debts Recovered      | (222,428) | (218,426) |
| Total Impairment (Gains)/Losses Recognised        |           |           |
| for the Year (Note 13)                            | 63,375    | (182,600) |

#### **11. DEPOSITS AND INVESTMENTS**

| INVESTMENTS HELD AT   | AMORT            | ISED COS                   | T             | 2019                   | 2018                   |
|---|------------------|----------------------------|---------------|------------------------|------------------------|
| Irish and EMU State Securities                                | Credit<br>Rating | Approx. Yield<br>Per annum | Maturity Date | €                      | €                      |
|   | riading          | i ci amani                 | matanty Bato  |                        | C C                    |
| Irish and EMU State Securities<br>Irish 4.4% Government Bonds | A2               | 3.22%                      |               | _                      | 5,045,679              |
| Irish 3.4% Government Bonds                                   | A2               | 1.90%                      | March 2024    | 1,865,110              | 1,887,801              |
| Irish 0.9% Government Bonds                                   | A2               | 0.94%                      | May 2028      | 999,763                | 999,340                |
|   |                  |                            |               | 2,864,873              | 7,932,820              |
| Bank Bonds  |                  |                            |               |                        |                        |
| AIB 2.75% Snr Bond  | A2               | 2.29%                      |               | -                      | 975,515                |
| BOI 1.25% Snr Bond  | A2               | 1.38%                      | April 2020    | 699,471                | 698,949                |
| AIB 1.375% Snr Bond   | A2               | 1.42%                      | March 2020    | 806,291                | 806,199                |
| Deutsche 1.25% Snr Bond                                       | Baa3             | 1.33%                      |               |                        | 1,702,511              |
| Santander UK PLC 1.125% Bond                                  | A                | 1.08%                      | March 2025    | 504,212                | 504,406                |
| Rabobank 1.25% Snr Bond                                       | Aa3              | 0.96%                      | March 2026    | 767,640                | 769,602                |
| Credit Agricole SA 1.375% Bond                                | A1               | 1.23%                      | May 2027      | 507,403                | 508,004                |
|   |                  | 112070                     |               | 3,285,017              | 5,965,186              |
| Davasita  |                  |                            |               |                        |                        |
| Deposits<br>Investec Bank                                     | A2               |                            |               | 2,000,000              | 2 000 000              |
| Ulster Bank   | A2<br>Baa1       |                            |               | 2,000,000<br>4,031,087 | 2,000,000<br>7,030,681 |
| AIB   | A2               |                            |               | 4,031,007              | 1,800,000              |
| PTSB  | A2<br>Baa3       |                            |               | - 5,500,845            | 7,000,000              |
| Bank of Ireland   | A2               |                            |               | 322,584                | 7,000,000              |
| Rabo Bank   | Aa3              |                            |               | 022,004                | 816                    |
| KBC   | Ba1              |                            |               | 5,000,714              | 4,000,604              |
| Deutsche Bank   | A3               |                            |               | 3,000,000              | 3,000,000              |
| EBS   | A2               |                            |               | -                      | 256,800                |
| BNP Paribas   | Aa3              |                            |               | 1,500,000              | 1,500,000              |
| BBVA  | A3               |                            |               | 1,500,000              | 1,500,000              |
| Natwest   | Baa2             |                            |               | 2,500,000              | -                      |
| Barclays Bank PLC   | Baa3             |                            |               | 5,000,000              | -                      |
|   |                  |                            |               | 30,355,230             | 28,088,901             |
| Central Bank  |                  |                            |               | 540,755                | 535,216                |
| Investments Held at Fair Value                                |                  |                            |               |                        |                        |
| Investments in Equity linked produc                           | ts               |                            |               |                        |                        |
| Goodbody Protected Equity Selecti                             |                  |                            |               | 500,000                | 527,950                |
| Goodbody Protected Euro Equity Selecti                        | 012 00           |                            |               | 000,000                | 021,000                |
| Investment 2  | A3               |                            |               | 400,640                | 400,640                |
|   | 0                |                            |               | 900,640                | 928,590                |
| Total Investments and Deposits                                |                  |                            |               | 37,946,515             | 43,450,713             |

#### Irish and EMU State Securities

These Government Bonds are centrally managed by Investec.

#### **Bank Bonds**

These Bank Bonds are centrally managed by Investec.

#### Deposits

The majority of deposits are centrally managed by Investec with a small portion placed directly by Sligo Credit Union Limited with the various financial institutions. Deposits are due to mature as follows:

|  | 2019       | 2018       |
|--|------------|------------|
|  | €          | €          |
| Amounts due on demand or within 3 months of the balance sheet date (Note 20) | 14,855,230 | 8,288,900  |
| Amounts due outside of 3 months but within 1 year of the balance sheet date  | 7,000,000  | 9,800,001  |
| Amounts due outside of 1 year but within 5 years of the balance sheet date   | 2,500,000  | 4,000,000  |
| Amounts due outside of 5 years but within 10 years of the balance sheet date | 6,000,000  | 6,000,000  |
|  | 30,355,230 | 28,088,901 |

#### **Goodbody's Protected Equity Investments**

These funds are centrally managed by Goodbody's. The Credit Union has measured fair value at Level 1 in the fair value hierarchy as prescribed in section 11 of FRS 102 with the funds stated at quoted market value as at 30th September 2019.

The credit ratings are based on those of the rating agency Moody's as at the year end. The basis of accounting for investments and income from investments is set out in Note 2.

|   | 2019         | 2018         |
|---|--------------|--------------|
|   | €            | €            |
| As at 1st October 2018                                  | 31,270,503   | 28,120,915   |
| Loans acquired upon Transfer of Engagement              | 272,800      | -            |
| Advanced During the Year                                | 20,695,874   | 19,040,867   |
| Repaid During the Year                                  | (17,161,921) | (15,756,430) |
| Gross Loans and Advances to Members                     | 35,077,256   | 31,405,352   |
| Bad Debts Written off Against Provision During the Year |              |              |
| (Note 13)   | (148,379)    | (134,849)    |
| As at 30th September 2019                               | 34,928,877   | 31,270,503   |

#### 12. LOANS AND ADVANCES TO MEMBERS - FINANCIAL ASSETS

The total value of loans due for repayment beyond one year is €33,105,800 (2018: €29,246,697) The basis of accounting for loans and advances to members is set out in Note 2.

#### 13. LOAN ARREARS & DOUBTFUL DEBTS/OTHER IMPAIRMENT LOSSES

|   | 2019      | 2018      |
|---|-----------|-----------|
| BAD DEBTS   |           | €         |
| As at 1st October 2018  | 2,043,032 | 2,142,815 |
| Provisions on loans acquired through transfer of engagement     | 66,906    | -         |
| Allowance for Principal Losses Made During the Year (Note 12)   | (148,379) | (134,849) |
| Allowance for Interest Written off to Provision During the Year | -         | (760)     |
| Bad Debts Recovered During the Year                             | 222,428   | 218,426   |
| Increase/(Decrease) in Allowances During the Year (Note 10)     | 63,375    | (182,600) |
| As at 30th September 2019                                       | 2,247,362 | 2,043,032 |

| IMPAIRMENT ON FREEHOLD BUILDINGS (NOTE 14) | €       | €       |
|--|---------|---------|
| As at 1st October 2018                     | 125,416 | 125,416 |
| Impairments recognised during the year     | -       |         |
| As at 30th September 2019                  | 125,416 | 125,416 |

The current bad and doubtful debt provision in the financial statements is €2,247,362 (2018: €2,043,032) representing 6.4% (2018: 6.5%) of the total loan book.

Loans rescheduled during the year amounted to €67,181 (2018: €58,755).

The basis of calculating the provision for bad and doubtful debts is set out in Note 2.

#### **14. TANGIBLE FIXED ASSETS**

| ,                                       | Freehold Land<br>& Buildings<br>€ | Fixtures &<br>Fittings<br>€ | Computers<br>€ | Total<br>€ |
|---|-----------------------------------|-----------------------------|----------------|------------|
| COST                                    |                                   |                             |                |            |
| At 1st October 2018                     | 2,222,575                         | 314,726                     | 605,432        | 3,142,733  |
| Acquired through transfer of engagement | 39,000                            | -                           | -              | 39,000     |
| Additions                               | 207,876                           | 47,953                      | 114,143        | 369,972    |
| At 30th September 2019                  | 2,469,451                         | 362,679                     | 719,575        | 3,551,705  |
| DEPRECIATION/IMPAIRMENT                 |                                   |                             |                |            |
| At 1st October 2018                     | 405,462                           | 244,994                     | 492,125        | 1,142,581  |
| Charge for the year                     | 9,380                             | 16,729                      | 76,524         | 102,633    |
| At 30th September 2019                  | 414,842                           | 261,723                     | 568,649        | 1,245,214  |
|   |                                   |                             |                |            |
| Net Book Value at 30th September 2019   | 2,054,609                         | 100,956                     | 150,926        | 2,306,491  |
| Net Book Value at 30th September 2018   | 1,817,113                         | 69,732                      | 113,307        | 2,000,152  |

A valuation was carried out on the Credit Union's premises at Stephen Street, Sligo in September 2017 by the Oates Brehony Group, a professional firm of valuers and estate agents. The premises was previously valued by the same firm in September 2015 at €475,000 and consequently an impairment of €125,416 was recognised in the income and expenditure account for the financial year ended 30th September 2015 to bring the carrying value of the premises in line with this valuation (recoverable amount). The valuation carried out in September 2017 indicated that there has been no material change from the valuation placed on the property in September 2015. The directors have assessed the property as at 30th September 2019 and determined that it has not been further impaired and consequently no alteration to the carrying value of the property was required as at 30th September 2019.

A valuation was carried out on the Credit Union's premises at Main Street, Collooney in September 2015 prior to the transfer of engagements from Collooney Credit Union Limited to Sligo Credit Union Limited. At this point an impairment loss was recognised and the premises was written down to a carrying value of €75,000 being the market value of the premises as per a professional valuation and this was the carrying value of the premises at the point it was transferred to Sligo Credit Union Limited. The directors have assessed the property as at 30th September 2019 and determined that it has not been further impaired and consequently no alteration to the carrying value of the property was required as at 30th September 2019.

A valuation was carried out on the Credit Union's premises at Main Street, Drumkeerin in October 2018 prior to the transfer of engagements from Drumkeerin Credit Union Limited to Sligo Credit Union Limited. At this point an impairment loss was recognised and the premises was written down to a carrying value of €39,000 being the market value of the premises as per a professional valuation and this was the carrying value of the premises at the point it was transferred to Sligo Credit Union Limited. The directors have assessed the property as at 30th September 2019 and determined that it has not been further impaired and consequently no alteration to the carrying value of the property was required as at 30th September 2019.

The Credit Union acquired a premises at Wine Street, Sligo during the financial year ended 30th September 2018 and included in the freehold land and buildings figure above are total costs of €1,500,472 which reflect the purchase price of the property, the legal and other professional fees incurred in acquiring the property and all professional fees and development costs incurred since the property was acquired. As the property has not been brought into use at the year end no depreciation has been accounted for. The directors have assessed the property as at 30th September 2019 and determined that it has not been impaired since its acquisition and consequently no alteration to the carrying value of the property was required as at 30th September 2019.

The basis of accounting for Tangible Fixed Assets is set out in Note 2.

|  | 2019    | 2018    |
|--|---------|---------|
|  | €       | €       |
| Prepayments                                      | 91,851  | 82,744  |
| Accrued Interest on loans outstanding by members | 82,003  | 94,260  |
| Accrued Deposit Interest (Note 5)                | 72,314  | 71,030  |
|  | 246,168 | 248,034 |

#### 15. PREPAYMENTS AND ACCRUED INCOME

#### **16. CREDIT RISK DISCLOSURES**

#### Loans

The Credit Union's credit risk arises from its portfolio of loans to members and from potential losses on investments with other financial institutions that could result from the failure of treasury counterparties to observe the terms of the contract entered into. The Credit Union has no risk appetite for material credit losses, this is controlled through observation of legislation and regulations, the appointment of committees, credit quality rules, underwriting standards and counterparty limits. All loan applications are assessed with reference to the Credit Union's lending policy. Changes to policy are approved by the Board and the approval of loan applications is mandated. Appropriate credit limits have been established by the Board for individual exposures and together with Central Bank guidelines on credit exposures. Policies are continually monitored by the Board, Board Oversight Committee and Internal Audit.

The carrying amount of the loans to members represents Sligo Credit Union Limited's maximum exposure to credit risk. The following table provides information on the credit quality of loan repayments. Where loans are not impaired/bad it is expected that the amounts repayable will be received in full.

|  | 2019  | <b>2019</b>                 | 2018  | 2018                        |
|--|---|-----------------------------|---|-----------------------------|
|  | €   | %                           | €   | %                           |
| NOT IMPAIRED/FULLY RECOVERABLE<br>Total loans not impaired   | 28,500,222  | 81%                         | 26,109,098  | 84%                         |
| IMPAIRED LOANS<br>Not Yet Past Due<br>Up to 3 Months Past Due<br>Between 3 and 6 Months Past Due<br>Between 6 Months and 1 Year Past Due<br>Over 1 Year Past Due | 4,803,270<br>668,347<br>240,471<br>269,325<br>447,242 | 14%<br>2%<br>1%<br>1%<br>1% | 3,228,104<br>632,350<br>331,832<br>320,621<br>648,498 | 10%<br>2%<br>1%<br>1%<br>2% |
| Sub-Total: Impaired Loans Total Carrying Value   | 6,428,655   | 19%                         | 5,161,405   | 16%                         |
|  | <b>34,928,877</b>                                     | <b>100%</b>                 | <b>31,270,503</b>                                     | <b>100%</b>                 |
| Committed Savings (Note 17)  | 7,333,793   | 21.0%                       | 7,582,971   | 24.2%                       |
| Bad Debt Provisions (Note 13)  | 2,247,362   | 6.4%                        | 2,043,032   | 6.5%                        |

#### INVESTMENTS

Credit risk in respect of treasury counterparties is assessed using a number of methodologies to include rating agencies and Central Bank Regulations. For treasury related counterparties, the Credit Union is limited to a maximum 20% exposure to any one counterparty of investments made. The credit ratings in respect of amounts held as investments at the year-end date are disclosed in note 11.

#### **17. MEMBERS SHARES**

Members' shares are distinguished between those which are unconditionally repayable on demand and those which are committed or otherwise pledged to the Credit Union by virtue of loans or guarantees. The Credit Union retains rights to exercise liens over shares where a member has an outstanding liability to the Credit Union in accordance with Section 20 of the Credit Union Act 1997, as amended.

|                                | 2019                    | 2018                    |
|--------------------------------|-------------------------|-------------------------|
|                                |                         | €                       |
| On Demand<br>Committed Savings | 58,964,853<br>7,333,793 | 56,458,902<br>7,582,971 |
|                                | 66,298,646              | 64,041,873              |

The basis of accounting for members shares is set out in Note 2.

#### **18. OTHER LIABILITIES**

|  | 2019                       | 2018                       |
|--|----------------------------|----------------------------|
|  | €                          | €                          |
| Accruals<br>Other Creditors<br>Deferred Income (Note 19) | 112,303<br>22,110<br>2,125 | 73,567<br>22,354<br>71,235 |
|  | 136,538                    | 167,156                    |

#### 19. MEMBERS' DRAW INCOME AND EXPENDITURE ACCOUNT

|   | 2019      | 2018      |
|---|-----------|-----------|
|   | €         | €         |
| Deferred Income brought forward from prior year | 71,235    | 63,420    |
| INCOME<br>Members' Draw Entry Fees              | 102,880   | 181,885   |
| EXPENDITURE<br>Prizes and Costs                 | (171,990) | (174,070) |
| Surplus and deferred for future draws (Note 18) | 2,125     | 71,235    |

#### 20. CASH AND CASH EQUIVALENTS

|  | 2019       | 2018       |
|--|------------|------------|
|  | €          | €          |
| Cash at Bank and in Hand                       | 8,155,874  | 3,768,165  |
| Deposit Accounts Maturing < 3 Months (Note 11) | 14,855,230 | 8,288,900  |
|  | 23,011,104 | 12,057,065 |

## 21. ADDITIONAL FINANCIAL INSTRUMENTS DISCLOSURES

#### FINANCIAL RISK MANAGEMENT

Sligo Credit Union Limited manages its members' shares and loans to members so that it earns income from the margin between interest receivable and interest payable. The main financial risks arising from Sligo Credit Union Limited's activities are credit risk (note 16), liquidity risk and market risk (interest rate risk). The Board reviews and agrees policies for managing each of these risks, which are summarised below.

Liquidity risk: Liquidity risk is the risk that the Credit Union will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Credit Union monitors liquidity requirements on a daily basis in line with specific policies in this area, approved by the Board and in line with Central Bank requirements. The liquidity risk appetite is supported by qualitative and quantitative measures that are monitored by the Board on a monthly basis.

The Credit Union's policy is to maintain sufficient funds in a liquid form at all times to ensure that the Credit Union can cover all fluctuations in funding, retain public confidence in the solvency of the Credit Union and to enable the Credit Union to meet its financial obligations and regulatory ratios.

All of the financial liabilities of the Credit Union are repayable on demand except for some members' shares attached to loans. The Credit Union retains, at all times, liquid assets amounting to a minimum of 20% of unattached savings. **Market risk:** Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market prices comprise three types of risk: currency risk, interest rate risk and other price risk. Of these, only interest rate risk is significant for the Credit Union. The Credit Union is not directly exposed to currency risk as it deals only with products in euro, and its products are only interest orientated so are not exposed to other pricing risks.

The Credit Union is exposed to movements in interest rates reflecting the mismatch between the dates on which interest receivable on assets and interest payable on liabilities are next reset to market rates or if earlier, the dates on which the instruments mature. The Credit Union manages this exposure on a regular basis, within the limits set by the Board, however as the Credit Union only declares its dividends at the year end based on such market rates, the board considers its sensitivity to such rates as marginal.

#### 22. POST BALANCE SHEET EVENTS

There have been no significant events affecting the Credit Union since the financial year end.

#### 23. CAPITAL COMMITMENTS

The Credit Union has no capital commitments at the balance sheet date ( $\in$ NIL – 2018). As referred to in note 14 the Credit Union has purchased a building at Wine Street, Sligo which it intends to develop for use as its main operations premises over the course of the next twelve months. It is anticipated that in addition to the costs of  $\in$ 1.5m already incurred in respect of the purchase and planned re-development of the property, a spend of approximately €1.5m to €1.8m will be incurred in completing the re-development works.

#### 24. CONTINGENT LIABILITIES

Prior to the transfer of engagements from Collooney Credit Union Limited to Sligo Credit Union Limited in September 2015, the value of Freehold Premises held by Collooney Credit Union Limited was written down by an amount of €119,000 to a carrying value of €75,000 being the market value of the premises as per a professional valuation. The Irish League of Credit Unions (ILCU) have advanced €119,000 to fund this reduction in value on the provision that where the premises is disposed of at any point in the future, and the amount realised on any such disposal exceeds €75,000 then the excess must be repaid to ILCU (or to the ILCU Savings Protection Company Limited if requested by ILCU), subject to a maximum amount repayable of €119,000.

Prior to the transfer of engagements from Drumkeerin Credit Union Limited to Sligo Credit Union Limited in October 2018, the value of Freehold Premises held by Drumkeerin Credit Union Limited was written down by an amount of €49,000 to a carrying value of €39,000 being the market value of the premises as per a professional valuation. The Irish League of Credit Unions (ILCU) have advanced €49.000 to fund this reduction in value on the provision that where the premises is disposed of at any point in the future, and the amount realised on any such disposal exceeds €39,000 then the excess must be repaid to ILCU (or to the ILCU Savings Protection Company Limited if requested by ILCU), subject to a maximum amount repavable of €49,000.

Additionally, prior to the transfer of engagements from Drumkeerin Credit Union Limited to Sligo Credit Union Limited in October 2018 The Irish League of Credit Unions (ILCU) have advanced €31,605 to fund sums in respect of bad debts which Drumkeerin Credit Union Limited had not written off as at the date of the transfer of engagements, but that have been written off after the transfer of engagements as their recoverability is assessed as unlikely. If amounts are subsequently recovered in respect of the loans written off then any such amounts must be repaid to ILCU (or to the ILCU Savings Protection Company Limited if requested by ILCU).

There are no other material contingencies as at 30 September 2019 ( $\in$ NIL – 2018).

#### 25. RELATED PARTY TRANSACTIONS

|  | Loans<br>Advanced<br>During<br>Year<br>€ | Loan<br>Balances<br>Outstanding<br>30/09/2019<br>€ | Attached<br>Share<br>Balances<br>30/09/2019<br>€ | Unattached<br>Share<br>Balances<br>30/09/2019<br>€ | Provisions<br>Held<br>30/09/2019<br>€ |
|--|--|--|--|--|---------------------------------------|
| Officers<br>Key Management Personnel<br>Parties Connected to Key<br>Management Personnel | 98,876<br>31,000<br>86,599               | 114,031<br>78,202<br>131,387                       | 31,559<br>11,880<br>20,428                       | 83,622<br>127,079<br>157,877                       | 2,065<br>3,546<br>5,881               |
| Total  | 216,475                                  | 323,620  | 63,867   | 368,578  | 11,492                                |

An officer includes all paid staff of the Credit Union excluding key management personnel, all members of the Board Oversight Committee and all other unpaid volunteers.

Key management personnel includes four members of the paid staff of the Credit Union comprising the management team and all members of the Board of Directors of the Credit Union.

Parties connected to key management personnel includes any business in which a member of the Board of Directors or the management team has a significant shareholding (10% or more of the shares or voting rights in the business) and also includes a father, mother, spouse, civil partner/cohabitant, son, daughter, brother or sister of any member of the Board of Directors or the management team.

The loan balances outstanding from related parties of €323,620 at 30th September 2019 (2018: €271,634) represent less than 1% (2018: less than 1%) of the overall gross loans outstanding at 30th September 2019.

#### 26. INSURANCE AGAINST FRAUD

The Credit Union has insurance against fraud in compliance with Section 47 of the Credit Union Act, 1997 (as amended) in the amount of  $\in$ 5,200,000 (2018:  $\in$ 5,200,000).

#### 27. THE IRISH LEAGUE OF CREDIT UNIONS REPUBLIC OF IRELAND PENSION SCHEME

Sligo Credit Union Limited participates in an industry-wide pension scheme for employees (The Irish League of Credit Unions Republic of Ireland Pension Scheme). This is a funded defined benefit scheme with assets managed by the Scheme's trustees. The scheme is a multi-employer Scheme and due to the nature of the Scheme it is not possible for Sligo Credit Union Limited to separately identify its share of the Scheme's underlying assets and liabilities. Consequently, it accounts for the Scheme as a defined contribution plan, in accordance with FRS 102.

The Pension's Act requires the trustees of the Scheme to assess whether it could meet a certain prescribed standard, known as the Minimum Funding Standard. This assesses whether, if the scheme was wound up on a specified theoretical valuation date, it could satisfy the Funding Standard at that date. Following the Scheme's actuary certifying a Minimum Funding Standard deficit in the Scheme in 2009, Sligo Credit Union Limited, the ILCU Group and the other credit unions participating in the Scheme entered into a funding agreement with the Scheme that was designed to ensure that, the Scheme could be reasonably expected to satisfy the Minimum Funding Standard by a specified future date (1 March 2019). This funding plan ran up until 1 March 2019 and was approved by the Pensions Authority. Sligo Credit Union Limited has paid the contributions payable under this funding agreement.

As part of the above solvency assessment process, the Scheme actuary must carry out a separate valuation under the Minimum Funding Standard every 3 years and produce a funding certificate for submission to the Pensions Authority within 9 months of the effective date of the valuation. The purpose of the certificate is to certify whether or not the assets of the scheme at the effective date are sufficient to meet the liabilities of the scheme based on the assumption that the scheme was wound up at that date. The most recent Actuarial Funding Certificate was effective as at 1 March 2018 and it certified that the Scheme satisfied the funding standard. Further, the Actuary was reasonably satisfied that as at 28 February 2018 the scheme can be expected to satisfy the funding standard as specified in Section 44 of the Pensions Act. 1990, at 1 March 2019, being the date specified by the Pensions Authority under Section 49(2) (a) of the Act for the purpose of the existing funding proposal.

An actuarial review of the fund is normally carried out every three years by the Scheme's independent, professionally qualified actuary. The actuarial review considers the past and future liabilities of the scheme. The last completed triennial actuarial review was carried out with an effective date of 1 March 2017 using the Projected Unit valuation method. The principal actuarial assumption used in the valuation was the investment return would be 1.75% higher than the annual salary increases. The market value of the scheme's assets at 1 March 2017 was €216m. The actuarial valuation disclosed a past service deficit of €6.4m at 1 March 2017 calculated under the Ongoing Actuarial Valuation method. This valuation method assumes that the Scheme will continue in existence for the foreseeable future. The assumptions used in the actuarial review to determine the past service deficit differ from the assumptions that would be used to determine the liabilities for defined benefit obligations under FRS102. This actuarial review recommended that the rate agreed under the funding proposal, 27.5% of pensionable salary, continues to be paid. The cost of risk benefits is paid in addition to this rate giving a total contribution rate of 30% of pensionable salary.

#### 28. RATES OF INTEREST CHARGED ON MEMBERS LOANS

|                                     | 2019      | 2019   | 2018  |
|-------------------------------------|-----------|--------|-------|
|                                     | per month | APR    | APR   |
| Ordinary Member Loans               | 0.875%    | 11.02% | 9.97% |
| Special Rate Education Loans        | 0.563%    | 6.96%  | 8.07% |
| Special Rate Car Loans              | 0.729%    | 9.11%  | 8.07% |
| Special Rate Home Improvement Loans | 0.575%    | 7.14%  | 7.14% |
| Secure Loans                        | 0.417%    | 5.12%  | 6.19% |

## In the Community ...



We expect to sign a contract in November for the renovation of our building in Wine Street to complete by May 2020. It is our intention to provide our Members, Volunteers and Staff with the comfort and privacy they require and deserve. We will retain the quality personal service our staff provide - but in more spacious surroundings. We are very proud to be able to provide a building that reflects what your Credit Union has done for its community and what its members have done for their Credit Union. Thank you to our Renovation Committee of Angela Doohan, Shona Heffernan, Seamus Kilgannon, Barry O'Flynn and Peter Smith.



Sligo Food Trail treats your palate to an abundance of culinary treasures. Producers and Food Trail members take pride in giving you fresh, local, healthy, (and very often) organic food that nourishes your body while the scenery nurtures your soul. Sligo CU are delighted to sponsor this trail.



We were delighted to sponsor Ann McPadden & Rita Cadden who walked the Camino de Santiago to fundraise for the **Irish Guide Dogs for the Blind**. Also, in the picture is Bob Murphy with his dog Fleck and Anna Galligan Sligo CU.



Donna McCabe and Sandra Draper of Sligo Credit Union Sligo present a cheque to Maria Taylor (Secretary of Lough Gill Swim) for the **Lough Gill Swim** which was held on Saturday 17th August.



Sligo CU support the **Sligo Road Race League**. This league consists of 6 road races which take place between March and August in different locations in Co. Sligo. Gareth McCaughey and John McGovern of Sligo CU present a cheque to Conor McCann



Colette Hamilton, Peter Smith and Barry O'Flynn of Sligo Credit Union along with Colin Feehily of **Sligo Rovers** outside the Sligo CU new premises in 2020 on Wine Street Sligo to officially launch the 2020 season ticket, which will allow supporters get all the benefits of a season ticket while paying it off over the season.



Peter Smith - Sligo CU presents the Sligo Credit Union Cup to winners Anne Marie Beglane and John Nibbs of **Sligo Lawn Bowls**.



Sligo CU supports the **Metal Man Swim Series 2019**. These great swimmers got into the sea in February for this photo.



Charlotte McLoughlin, Director of Sligo CU presents **Drumkeerin Under 14** Captain Michaelaigh Fraser the new team top.



**On Top of the World** - back in April! Two of Sligo's finest - Paul McGarry & Scruffy Duffy - pictured at Everest Base Camp at a height of 5,380 metres. Paul & Martin were raising money for North West Hospice Sligo and the Sligo Samaritans. We were really delighted to be able to support their efforts.



## **EDUCATIONAL BURSARY AWARDS**

We know how important education is to our members - and their children - which is why we reward our members with Education Bursaries. Since 2006, we have given out €127,000 to our members and their children attending third level college. Pictured below are the group of students who each received €1,000 education bursaries from Sligo Credit Union this year.

If you or your children are attending third-level college in 2019/2020, why not apply for our education bursary by filling out the form opposite and returning it to us at Sligo Credit Union on Stephen Street before December 31 this year. We will present the awards, which are selected by an open draw, in January 2020.

We understand the financial burden of educating your children, which is estimated to be around €10,000 per year at third level. This is why we

offer Education Loans at extremely attractive rates of 6.75%. Indeed, even if your children are still in primary school, this is the time to start a regular savings programme for their future educational needs. If you want to talk to us about education loans or saving for your children's future, we would be more than happy to talk you through your options.

Sligo Credit Union has given out €127,000 in Educational Bursaries over the past 13 Years!



Winners of our Education Bursary Awards, left to right: Sinead Keaveney, Emily Coen, Aoife Rafter, Orla Gilligan (Mum Marie), Joe McHugh (Mum Mary Mahony), Aine O'Boyle (Mum Angela), Shane Gallagher (Mum Síle Uí Ghallachóir). Missing from photo: Christina Egan, Aisling Egan, Mary Kelly.

#### NOMINATION FORM FOR EDUCATIONAL BURSARY

#### Fill Out & Return to Sligo Credit Union

| Name  |  |
|---|--|
| Address   |  |
| Credit Union Number                                 |  |
| Phone Number  |  |
| I wish to nominate                                  |  |
| for a Credit Union Burs                             | sary for 2019/20   |
| Please state your relat                             | ionship to the nominee (e.g. self, father, mother, guardian, etc.)             |
| Please provide details                              | of the college the nominee is attending or proposes to attend                  |
| in 2019/20  |  |
|   |  |
| Signed  | Date   |
| This nomination must be<br>Stephen Street, Sligo by | e returned to Sligo Credit Union Limited, Hyde House,<br>v 31st December 2019. |

#### THE CONDITIONS OF ENTRY ARE:

- 1. The nominees are confined to members or children of members of Sligo Credit Union, including officers, as at September 30th 2019. All members are therefore notified of the Bursaries through our AGM notification.
- 2. The nominees must provide proof of their full time third level education or proposed education for 2019/20.
- 3. Cash will not be given to the successful nominees payment will be made by cheque only to the college or institution for registration or other 2019/20 fees or refunded to members on receipt of paid fees for 2019/20.
- 4. The successful bursaries will be drawn from all entries received in January 2020.
- 5. A person may only be nominated once by themselves or a parent or guardian. Multiple nominations will not be allowed.
- 6. The successful nominees will be notified by Sligo Credit Union and agree to be included in local press photographs.

# Thank You!



IN 2019 WE ISSUED

# €20,000,000



€20 million is almost exclusively spend in our local economy sustaining local jobs and enriching the lives of our members, their families and our community.

Choose to borrow from your Credit Union in 2020!

Your support matters greatly to your Credit Union and our local Community.

